

**ISLAMIC HOLDING GROUP (Q.S.C.)  
(PREVIOUSLY “ISLAMIC FINANCIAL  
SECURITIES COMPANY (Q.S.C.)”)  
DOHA - QATAR**

**CONSOLIDATED FINANCIAL STATEMENTS  
AND INDEPENDENT AUDITOR’S REPORT  
FOR THE YEAR ENDED DECEMBER 31, 2010**

**ISLAMIC HOLDING GROUP (Q.S.C.)**

**(PREVIOUSLY “ISLAMIC FINANCIAL SECURITIES COMPANY (Q.S.C.)”)**

**CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR’S REPORT**

For the year ended December 31, 2010

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## INDEPENDENT AUDITOR'S REPORT

**To The Shareholders**  
**Islamic Holding Group (Q.S.C)**  
**Doha – Qatar**

### **Introduction**

We have audited the accompanying consolidated financial statements of Islamic Holding Group (Q.S.C) (the "Group"), which comprise the consolidated statement of financial position as at December 31, 2010 and the consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of Islamic Holding Group (Q.S.C) as of December 31, 2010 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

### **Other Legal and Regulatory Requirements**

Furthermore, in our opinion the consolidated financial statements provide the information required by the Qatar Commercial Companies' Law No. (5) of 2002 and the Company's Articles of Association. We are also of the opinion that proper books of account were maintained by the Group and the contents of the directors' report are in agreement with the Group's consolidated financial statements. We have obtained all the information and explanations which we considered necessary for the purpose of our audit. To the best of our knowledge and belief and according to the information given to us, no contraventions of the Commercial Companies Law or the Company's Articles of Association were committed during the year which would materially affect the Group's activities or its consolidated financial position.

**For Deloitte & Touche**

**January 30, 2011**  
**Doha, Qatar**

**Midhat Salha**  
**License No. 257**

**ISLAMIC HOLDING GROUP (Q.S.C.)**

**(PREVIOUSLY “ISLAMIC FINANCIAL SECURITIES COMPANY (Q.S.C.)”)**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As at December 31, 2010

	Notes	2010 QR	2009 QR
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and bank balances	o	35,112,839	37,105,752
Bank balances – customers’ funds	6	125,534,690	60,050,950
Due from customers	7	4,187,834	1,101,948
Prepayments and other assets	8	3,479,159	12,759,782
		<u>168,314,522</u>	<u>111,018,432</u>
<b>Non-current assets</b>			
Property and equipment	9	2,441,593	1,108,754
Available-for-sale investments	10	2,787,882	4,549,239
		<u>5,229,475</u>	<u>5,657,993</u>
<b>Total assets</b>		<u><b>173,543,997</b></u>	<u><b>116,676,425</b></u>
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities</b>			
Due to customers	11	127,849,658	61,498,263
Accruals and other liabilities	13	2,549,063	11,977,166
		<u>130,398,721</u>	<u>73,475,429</u>
<b>Non-current liabilities</b>			
Employees’ end of service benefits	14	744,452	622,477
<b>Total liabilities</b>		<u><b>131,143,173</b></u>	<u><b>74,097,906</b></u>
<b>Equity</b>			
Paid up share capital (75%)	15	30,000,000	30,000,000
Legal reserve	16	8,228,426	7,828,418
Retained earnings		163,848	563,772
Fair value reserve		8,550	186,329
Proposed dividends		4,000,000	4,000,000
<b>Total equity</b>		<u><b>42,400,824</b></u>	<u><b>42,578,519</b></u>
<b>Total liabilities and equity</b>		<u><b>173,543,997</b></u>	<u><b>116,676,425</b></u>

**Dr. Khaled Bin Thani Bin Abdulla Al Thani**  
Chairman

**Abdulpasit Ahmad Al-Shaibei**  
Managing Director

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**ISLAMIC HOLDING GROUP (Q.S.C.)**

**(PREVIOUSLY "ISLAMIC FINANCIAL SECURITIES COMPANY (Q.S.C.)")**

**CONSOLIDATED STATEMENT OF INCOME**

For the year ended December 31, 2010

	Notes	<b>2010</b>	2009
		<b>QR</b>	QR
<b>Income</b>			
Brokerage and commission income	17	<b>14,564,133</b>	15,050,472
Brokerage and commission expense	17	<b>(3,949,209)</b>	(4,018,206)
<b>Brokerage and commission income, net</b>		<b>10,614,924</b>	11,032,266
Income from saving accounts with Islamic banks		<b>2,678,809</b>	2,425,662
Gain (loss) on available for sale investments	18	<b>411,914</b>	(282,989)
Other income		<b>493,132</b>	3,046,659
<b>Net operating profit</b>		<b>14,198,779</b>	16,221,598
<b>Expenses</b>			
General and administrative expenses	19	<b>(9,085,783)</b>	(9,566,918)
Depreciation expense	9	<b>(966,097)</b>	(1,542,247)
Finance and bank charges		<b>(146,815)</b>	(247,660)
<b>Total expenses</b>		<b>(10,198,695)</b>	(11,356,825)
<b>Net profit for the year</b>		<b>4,000,084</b>	4,864,773
<b>Earnings per share</b>	20	<b>1</b>	1.22

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**ISLAMIC HOLDING GROUP (Q.S.C.)**

**(PREVIOUSLY "ISLAMIC FINANCIAL SECURITIES COMPANY (Q.S.C.)")**

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

For the year ended December 31, 2010

	<u>Notes</u>	<u>2010</u>	<u>2009</u>
		<b>QR</b>	<b>QR</b>
<b>Net profit for the year</b>		<b>4,000,084</b>	4,864,773
<b>Other comprehensive income:</b>			
Change in fair value of available for sale investments		<u>(177,779)</u>	<u>113,349</u>
<b>Total comprehensive income for the year</b>		<b><u>3,822,305</u></b>	<b><u>4,978,122</u></b>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**ISLAMIC HOLDING GROUP (Q.S.C.)**

**(PREVIOUSLY “ISLAMIC FINANCIAL SECURITIES COMPANY (Q.S.C.)”)**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended December 31, 2010

	Notes	Share capital	Legal reserve	Retained earnings	Fair value reserve	Proposed dividends	Total
		QR	QR	QR	QR	QR.	QR
<b>Balance at January 1, 2009</b>		<b>20,000,000</b>	<b>7,341,941</b>	<b>185,476</b>	<b>72,980</b>	<b>16,600,000</b>	<b>44,200,397</b>
Comprehensive income for the year		--	--	4,864,773	113,349	--	4,978,122
Transfer to legal reserve		--	486,477	(486,477)	--	--	--
Dividends paid	20	--	--	--	--	(6,600,000)	(6,600,000)
Transferred to share capital		10,000,000	--	--	--	(10,000,000)	--
Proposed dividends		--	--	(4,000,000)	--	4,000,000	--
<b>Balance at December 31, 2009</b>		<b>30,000,000</b>	<b>7,828,418</b>	<b>563,772</b>	<b>186,329</b>	<b>4,000,000</b>	<b>42,578,519</b>
Comprehensive income for the year		--	--	4,000,084	(177,779)	--	3,822,305
Transfer to legal reserve		--	400,008	(400,008)	--	--	--
Dividends paid	20	--	--	--	--	(4,000,000)	(4,000,000)
Proposed dividends		--	--	(4,000,000)	--	4,000,000	--
<b>Balance at December 31, 2010</b>		<b>30,000,000</b>	<b>8,228,426</b>	<b>163,848</b>	<b>8,550</b>	<b>4,000,000</b>	<b>42,400,824</b>

\* The Board of Directors in its meeting held on January 30, 2011 proposed to the General Assembly a cash dividends of 10 % of the issued capital amounting to QR. 4 million.

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS



CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended December 31, 2010

	Notes	2010 QR	2009 QR
<b>OPERATING ACTIVITIES</b>			
Profit for the year		4,000,084	4,864,773
Adjustments for:			
Depreciation		966,097	1,542,247
Finance cost		146,815	247,660
Revenues from saving accounts in Islamic Banks		(2,678,809)	(2,425,662)
(Profit) / Loss on sale of available-for-sale investments		(414,540)	65,743
Impairment on available for sale investments		5,260	306,298
Other investment income		--	(89,051)
Gain on sale of property and equipment		419	(1,268)
Provision for employees end of service benefits		154,452	159,538
		<u>2,179,778</u>	<u>4,670,278</u>
Bank balances – customers’ funds		(65,483,740)	648,337,615
Due from customers		(3,085,886)	(1,101,948)
Prepayments and other assets		9,280,623	(9,257,082)
Due to customers		66,351,395	(49,991,282)
Due to a related party		--	(600,150,000)
Accruals and other liabilities		(9,428,103)	9,101,417
		<u>(185,933)</u>	<u>1,608,998</u>
End of service benefits paid		(32,477)	(55,897)
<b>Net cash (used in) generated by operating activities</b>		<u>(218,410)</u>	<u>1,553,101</u>
<b>INVESTING ACTIVITIES</b>			
Purchases of property and equipment		(2,299,355)	(179,640)
Disposals of property and equipment		--	1,300
Purchase of available-for-sale investments		(6,321,530)	(2,156,051)
Proceeds from sale of available-for-sale investments		8,314,388	2,090,310
Revenues from saving accounts with Islamic banks		2,678,809	2,425,662
Other investment income		--	89,051
<b>Net cash generated by investing activities</b>		<u>2,372,312</u>	<u>2,270,632</u>
<b>FINANCING ACTIVITIES</b>			
Finance costs paid		(146,815)	(247,660)
Dividends paid		(4,000,000)	(6,600,000)
<b>Net cash used in financing activities</b>		<u>(4,146,815)</u>	<u>(6,847,660)</u>
Net increase in cash and bank balances		(1,992,913)	(3,023,927)
Cash and bank balances at the beginning of the year		<u>37,105,752</u>	<u>40,129,679</u>
<b>Cash and bank balances at the end of the year</b>	5	<u><u>35,112,839</u></u>	<u><u>37,105,752</u></u>

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**ISLAMIC HOLDING GROUP (Q.S.C.)**

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

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**1. GROUP’S ACTIVITY**

Islamic Financial Securities Company was established as a Qatari Private shareholding Company and was registered in the Commercial Registration under No. 26337. The main activities of the Company are investing in shares and bonds, brokerage services in Qatar Exchange according to the Islamic Sharea’a. The Company works according to the Qatar Commercial Companies’ Law No. 5 of 2002 and Qatar Exchange Regulations.

The Board of Directors in its meeting held on September 22, 2006 decided to change the status of the Company to a Qatari Public Shareholding Company after approval of the Ministry of Economic and Trade on December 26, 2006. The Company shares were listed in Qatar Exchange on March 3, 2008.

The Shareholders in their General Assembly meeting held on December 28, 2008 and based as the Board of Directors resolution in its meeting held on August 22, 2010, decided to change the Company’s name and legal structure from Islamic Financial Securities Company (Qatari Public Shareholding Company) to Islamic Holding Group (Qatari Public Shareholding Company-Holding) (the “Company”). The change was made in accordance with the approval of the Financial Market Authority and the approval of Ministry of Economic and Trading on July 19, 2010.

These consolidated financial statements include the financial statements of the Company and its subsidiary company “Islamic Financial Securities Company” (herein after “the Group”). Islamic Financial Securities Company (the subsidiary company) was registered in the State of Qatar under Commercial Registration No. 46645 as a single Shareholder Company on July 19, 2010. It is fully owned by the Islamic Holding Group (Q.S.C.). The Subsidiary company provides brokerage services.

The Group performs its activities in accordance with to the Qatar Commercial Companies’ Law No. 5 of 2002 and Doha Securities Market Regulations.

The main activities of the Group is investing in shares and bonds, brokerage services through its subsidiary company, investing and managing subsidiary companies and ownership of patents and royalties.

These consolidated financial statements were approved by the Board of Directors on January 30, 2011.

**2. ADOPTION OF NEW AND REVISED STANDARDS**

**2.1 Standards and Interpretations effective in the current period**

At the date of authorization of these consolidated financial statements, the following standards and interpretations were effective:

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For the year ended December 31, 2010

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**2. ADOPTION OF NEW AND REVISED STANDARDS (CONTINUED)**

**2.1 Standards and Interpretations effective in the current period (continued)**

**(i) Revised standards:**

- IFRS 1 (Revised) *First time adoption of International Financial Reporting Standards*
- IFRS 2 (Revised) *Share-based Payment*
- IFRS 3 (Revised) *Business combinations*
- IFRS 5 (Revised) *Non Current assets Held for Sale & Discontinued Operations*
- IFRS 8 (Revised) *Operating Segments*
- IAS 1 (Revised) *Presentation of Financial Statements.*
- IAS 7 (Revised) *Statement of cash flows*
- IAS 17 (Revised) *Leases*
- IAS 27 (Revised) *Consolidated and Separate Financial Statements*
- IAS 28 (Revised) *Investment in associates*
- IAS 31 (Revised) *Investment in joint ventures*
- IAS 36 (Revised) *Impairment of Assets*
- IAS 38 (Revised) *Intangible Assets*
- IAS 39 (Revised) *Financial Instruments : Recognition and Measurement*

**(ii) Revised Interpretations**

- IFRIC 9 *Reassessment of Embedded Derivatives*
- IFRIC 16 *Hedges of Net Investment in Foreign Operations*

**(iii) Withdrawn Interpretations**

- IFRIC 8 *Scope of IFRS 2*
- IFRIC 11 *Group and Treasury Share Transactions*

**(iv) New Interpretations**

- IFRIC 17 *Distributions of Non-cash Assets to Owners*
- IFRIC 18 *Transfers of Assets from Customers*

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2010

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**2. ADOPTION OF NEW AND REVISED STANDARDS (CONTINUED)**

**2.1 Standards and Interpretations effective in the current period (continued)**

**(iv) New Interpretations**

The adoption of these standards and Interpretations had no significant effect on the financial statements of the Company for the year ended December 31, 2010, other than certain presentation and disclosure changes.

**2.2 Standards and Interpretations in issue not yet effective**

At the date of authorization of these financial statements, the following Standards and Interpretations were in issue but not yet effective:

**(i) Revised Standards**

Effective for annual periods beginning on or after February 1, 2010

- IAS 32 (Revised) *Financial Instruments : Presentation*

Effective for annual periods beginning on or after July 1, 2010

- IFRS 1 (Revised) *First time adoption of International Financial Reporting Standards.*
- IFRS 3 (Revised) *Business combinations*
- IAS 27 (Revised) *Consolidated and Separate Financial Statements*

Effective for annual periods beginning on or after January 1, 2011

- IFRS 1 (Revised) *First time adoption of International Financial Reporting Standards*
- IFRS 7 (Revised) *Financial Instruments disclosures* IAS 1 (Revised) –  
*Presentation of Financial Statements*
- IAS 24 (Revised) *Related Party Disclosures*
- IAS 34 (Revised) *Interim Financial Reporting.*

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2010

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**2. ADOPTION OF NEW AND REVISED STANDARDS (CONTINUED)**

**2.2 Standards and Interpretations in issue not yet effective (continued)**

**(ii) New Standard:**

Effective for annual periods beginning on or after January 1, 2013 (Early adoption allowed)

- IFRS 9 *Financial Instruments – Classification and Measurement*

**(iii) Revised Interpretation**

Effective for annual periods beginning on or after January 1, 2011

- IFRIC 14 *The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction*

**(iv) New Interpretation**

Effective for annual periods beginning on or after July 1, 2010

- IFRIC 19 *Extinguishing Financial Liabilities with Equity Instruments*

Management anticipates that the adoption of these Standards and Interpretations in future periods will have no material financial impact on the consolidated financial statements of the Group in the period of initial application, other than certain presentation and disclosure changes.

**3. SIGNIFICANT ACCOUNTING POLICIES**

**Statement of compliance**

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

**Basis of preparation**

The consolidated financial statements have been prepared on the historical cost basis except for available for sale investments, which are measured at fair value. The principal accounting policies are set out below.

These consolidated financial statements are presented in Qatari Riyals (QR), which is the Group's functional currency.

**Basis of Consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The consolidated financial statements incorporate the financial statements of Islamic Financial Securities Company (the "subsidiary"). The principal business activity of the subsidiary is to provide brokerage services. The Company owns 100% of the shares of the subsidiary.

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**3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Basis of Consolidation (continued)**

Where necessary, adjustments are made to the financial statement of subsidiaries to bring their accounting policies in line with those used by the Company. All intra-company transactions, balances, income and expenses are eliminated on consolidation.

**Financial assets**

Investments are recognised and derecognised on trade date where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs.

Financial assets are classified into the following specified categories: cash and bank balances, available-for-sale investments and due from customers. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

**Impairment of financial assets**

Financial assets are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For quoted shares classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

The carrying amount of the financial assets is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the consolidated statement of income.

With the exception of available for sale equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the consolidated statement of comprehensive income to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of available for sale equity securities, impairment losses previously recognised through the consolidated statement of comprehensive income are not reversed through the consolidated statement of comprehensive income. Any increase in fair value subsequent to an impairment loss is recognised directly in equity.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2010

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**3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Available for sale investments**

The Group's investments in equity securities are classified as available for sale investments and are stated at fair value. Gains and losses arising from changes in fair value are recognised directly in equity in the fair value reserve with the exception of impairment losses. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognised in the fair value reserve is taken to the consolidated statement of comprehensive income.

Dividends are recognised in the consolidated statement of comprehensive income when the Group's right to receive the dividends is established.

**Financial liabilities and equity instruments**

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

**Property and equipment**

Property and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated based on the estimated useful lives of the applicable assets on a straight-line basis commencing when the assets are ready for their intended use. The estimated useful lives, residual values and depreciation methods are reviewed at each balance sheet date, with the effect of any changes in estimate accounted for on prospective basis.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the consolidated statement of comprehensive income.

**Impairment of tangible assets**

At each balance sheet date, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

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**3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Impairment of tangible assets (continued)**

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the consolidated statement of comprehensive income.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the consolidated statement of comprehensive income.

**Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

**Employees end of service benefits**

A provision is made for employees end of service benefits which are payable on completion of employment. The provision is calculated in accordance with Qatari Labour Law based on employees' salaries and accumulated periods of service.

The Group pays contributions to the General Authority of Retirement & Pension as a percentage of the Qatari employees' salaries, in compliance with Law Number 24 of 2002.

**Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable.

*i) Commissions*

Commission income from brokerage activities is recognized when the purchase or sale transactions are executed. It is calculated in accordance with rates stated by Qatar Exchange.

Commission income is reduced by commission rebates.

*ii) Dividend Income*

Dividend income from investments is recognised when the shareholder's right to receive payment is established.

*iii) Profit from Deposits in Islamic Banks*

Profit is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.



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**3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Translation of foreign currencies**

Foreign currency transactions are translated into Qatari Riyals using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income.

Translation differences on non-monetary financial assets and liabilities are reported as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available for sale are included in the fair value reserve in equity.

**4. CRITICAL JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY**

In the application of the Group’s accounting policies, which are described in note 3, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions are affected prospectively.

**Critical judgements in applying accounting policies**

The following are the critical judgements, apart from those involving estimations (see below), that management has made in the process of applying the entity’s accounting policies and that have the most significant effect on the amounts recognised in consolidated financial statements:

*Classification of investments*

Management decides, on the acquisition of an investment, whether to classify it as available for sale or financial assets at fair value through profit or loss. The Group classifies investments as financial assets at fair value through profit or loss if the investment is classified as held for trading and upon initial recognition it is designated by the Group as at fair value through profit or loss. All other investments are classified as available for sale.

*Impairment of available for sale investments*

The Group follows the guidance of IAS 39 “Financial Instruments: Recognition and measurement” to determine when an available for sale investment is impaired. This determination requires significant judgment. In making this judgement, the Group assesses, among other factors, whether objective evidence of impairment exists. Objective evidence for an investment includes information about significant changes with an adverse effect that have taken place in the economic market in which the investee Group operates and indicates that the investment may have suffered a significant or prolonged decline in the fair value below its cost.

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**5. CASH AND BANK BALANCES**

	<u>2010</u>	<u>2009</u>
	QR	QR
Current accounts	3,898	--
Saving accounts	<u>35,108,941</u>	<u>37,105,752</u>
	<u>35,112,839</u>	<u>37,105,752</u>

**6. BANK BALANCES – CUSTOMERS’ FUNDS**

Represent bank balances for the customers, which the subsidiary holds in trust until the customers commit those funds to the purchase of shares following which the Group transfers the committed funds to the Group’s bank accounts and settles with the settlement authority.

**7. DUE FROM CUSTOMERS**

	<u>2010</u>	<u>2009</u>
	QR	QR
Due from customers	<u>4,187,834</u>	<u>1,101,948</u>
	<u>4,187,834</u>	<u>1,101,948</u>
<i>Aging of past due but not impaired</i>		
	<u>2010</u>	<u>2009</u>
	QR	QR
1 – 3 days	<u>4,187,834</u>	<u>1,101,948</u>
Total	<u>4,187,834</u>	<u>1,101,948</u>

**8. PREPAYMENTS AND OTHER ASSETS**

	<u>2010</u>	<u>2009</u>
	QR	QR
Refundable deposits	2,000,250	124,525
Accrued revenue from deposits with Islamic banks	979,167	12,217,999
Prepaid expenses	<u>499,742</u>	<u>417,258</u>
	<u>3,479,159</u>	<u>12,759,782</u>

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9. PROPERTY AND EQUIPMENT

	Computers, programs and office equipment	Furniture and fixtures	Decorations	Motor vehicles	Total
	QR	QR	QR	QR	QR
<b>Cost</b>					
At January 1, 2009	5,468,317	708,056	1,089,463	23,777	7,289,613
Additions	166,630	13,010	--	--	179,640
Disposals	(64,006)	(73,247)	--	--	(137,253)
At January 1, 2010	<b>5,570,941</b>	<b>647,819</b>	<b>1,089,463</b>	<b>23,777</b>	<b>7,332,000</b>
Additions	2,111,685	2,670	185,000	--	2,299,355
Disposals	(18,709)	--	--	--	(18,709)
<b>At December 31, 2010</b>	<b>7,663,917</b>	<b>650,489</b>	<b>1,274,463</b>	<b>23,777</b>	<b>9,612,646</b>
<b>Accumulated depreciation</b>					
At January 1, 2009	3,755,294	441,211	598,980	22,735	4,818,220
Charge for the year	1,210,431	133,843	196,932	1,041	1,542,247
Disposals	(64,005)	(73,216)	--	--	(137,221)
At January 1, 2010	<b>4,901,720</b>	<b>501,838</b>	<b>795,912</b>	<b>23,776</b>	<b>6,223,246</b>
Charge for the year	626,711	114,990	224,396	--	966,097
Disposals	(18,290)	--	--	--	(18,290)
<b>At December 31, 2010</b>	<b>5,510,141</b>	<b>616,828</b>	<b>1,020,308</b>	<b>23,776</b>	<b>7,171,053</b>
<b>Net book value as at:</b>					
<b>At December 31, 2010</b>	<b>2,153,776</b>	<b>33,661</b>	<b>254,155</b>	<b>1</b>	<b>2,441,593</b>
At December 31, 2009	669,221	145,981	293,551	1	1,108,754

The following useful lives are used in the calculation of depreciation:

- Computers, programs and office equipment 20%-25%
- Furniture and fixtures 20%
- Decorations 20%
- Motor vehicles 20%

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**10. AVAILABLE-FOR-SALE INVESTMENTS**

	<u>2010</u>	<u>2009</u>
	QR	QR
At January 1	4,549,239	4,742,188
Additions	6,321,530	2,156,051
Disposals	(8,106,380)	(2,090,309)
Changes in fair value	23,493	(258,691)
At December 31	<u>2,787,882</u>	<u>4,549,239</u>

Available-for-sale investments include the following:

	<u>2010</u>	<u>2009</u>
	QR	QR
<b>Listed securities (At fair value)</b>		
Equity securities – Qatar	18,102	1,569,459
<b>Unlisted securities (At cost)</b>		
Equity securities – Qatar	2,550,000	2,760,000
Equity securities – Syria	219,780	219,780
	<u>2,787,882</u>	<u>4,549,239</u>

Available-for-sale investments are denominated in the following currencies:

	<u>2010</u>	<u>2009</u>
	QR	QR
Qatari Riyals	2,568,102	4,329,459
Other currencies	219,780	219,780
	<u>2,787,882</u>	<u>4,549,239</u>

**11. DUE TO CUSTOMERS**

	<u>2010</u>	<u>2009</u>
	QR	QR
Customer funds	<u>127,849,658</u>	<u>61,498,263</u>

Customer funds represent amounts deposited by customers against trading transactions performed by them.

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**12. RELATED PARTY TRANSACTIONS**

Related parties represent the shareholders, directors and key management personnel of the Company and companies controlled, jointly controlled or significantly influenced by those parties.

Last year, the Group entered into 2 Mudaraba agreements with Qatar International Islamic Bank. All these agreements matured in 2010.

The following transactions were carried out with related parties:

	<u>2010</u>	<u>2009</u>
	<u>QR</u>	<u>QR</u>
Profit from Mudaraba contracts	<u>385,000</u>	<u>1,964,349</u>
Brokerage and commission income	<u>2,237,920</u>	<u>784,530</u>
Returned commissions	<u>854,787</u>	<u>356,259</u>

Pricing policies and terms of these transactions are approved by the Group’s management.

*Compensation of key management personnel*

The remuneration of members of key management during the year was as follows:

	<u>2010</u>	<u>2009</u>
	<u>QR</u>	<u>QR</u>
Short-term benefits	<u>1,396,800</u>	<u>1,170,000</u>

**13. ACCRUALS AND OTHER LIABILITIES**

	<u>2010</u>	<u>2009</u>
	<u>QR</u>	<u>QR</u>
Accrued expenses	<u>1,669,896</u>	<u>496,750</u>
Accrued finance cost	<u>879,167</u>	<u>11,480,416</u>
	<u>2,549,063</u>	<u>11,977,166</u>

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**14. EMPLOYEES END OF SERVICE BENEFITS**

	<u>2010</u>	<u>2009</u>
	QR	QR
At January 1	622,477	518,836
Additions	154,452	159,538
Payments	<u>(32,477)</u>	<u>(55,897)</u>
At December 31	<u><u>744,452</u></u>	<u><u>622,477</u></u>

**15. PAID UP SHARE CAPITAL**

	<u>2010</u>	<u>2009</u>
	QR	QR
Authorised and issued share capital 4,000,000 shares of nominal value QR. 10 each	<u><u>40,000,000</u></u>	<u><u>40,000,000</u></u>
Paid: 75% of authorized and issued share capital (2009: 75%)	<u><u>30,000,000</u></u>	<u><u>30,000,000</u></u>

**16. LEGAL RESERVE**

As required by the Qatari Commercial Companies Law No. 5 of 2002 and the Group's Articles of Association, 10% of the profit for the year is to be transferred to the statutory reserve until the reserve reaches a minimum of 50% of the paid up share capital. This reserve is not available for distribution.

**17. COMMISSIONS**

*Commission income:*

Commission income comprises commission raised on share sale purchase less discounts and commissions offered to clients.

*Commission expenses:*

Commission expenses comprise fees paid to the Qatar Exchange and other direct brokerage costs.

**18. LOSS ON INVESTMENTS**

	<u>2010</u>	<u>2009</u>
	QR	QR
Gain (loss) from sale of available-for-sale investments	411,914	(372,040)
Other investment income	<u>--</u>	<u>89,051</u>
	<u><u>411,914</u></u>	<u><u>(282,989)</u></u>

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**19. GENERAL AND ADMINISTRATIVE EXPENSES**

	<u>2010</u>	<u>2009</u>
	QR	QR
Salaries and other staff costs	5,764,285	5,949,612
Rental charges	1,116,994	1,091,092
Board of Directors and Sharia’a board remuneration	200,000	--
DSM penalties	25,000	--
Communication	637,416	746,507
Marketing and advertising	150,785	477,917
Electronic connection	200,180	299,826
Travelling	206,883	172,379
Professional and legal fees	190,000	168,000
Insurance	124,375	107,433
Miscellaneous expenses	469,865	554,152
	<u>9,085,783</u>	<u>9,566,918</u>

**20. EARNINGS PER SHARE**

Earnings per share are calculated by dividing the net income for the year over the weighted average number of ordinary shares outstanding during the year as follows:

	<u>2010</u>	<u>2009</u>
Net income for the year (QR.)	4,000,084	4,864,773
Weighted average number of shares	4,000,000	4,000,000
Basic and diluted earnings per share (QR.)	<u>1</u>	<u>1.22</u>

**21. DIVIDEND PAID**

During the year, a cash dividend amounting to QR 4,000,000 was paid from 2009 profits (2009: QR 6,600,000 from 2008 profits).

**22. FINANCIAL INSTRUMENTS**

**Profit margin risk exposures**

Profit margin risk represents the exposure the Group faces to changes in profit margin on its financial assets and liabilities.

**Currency risk**

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group does not hedge its exposure to currency risk; however, management is of the opinion that the Group’s exposure to currency risk is minimal as almost all of its financial instruments are denominated in Qatari Riyals.

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**21. FINANCIAL INSTRUMENTS (CONTINUED)**

**Capital risk**

The Group manages its capital to ensure that it will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The capital structure of the Group consists of equity, comprising issued capital, reserves and retained earnings.

**Categories of financial instruments**

	<u>2010</u>	<u>2009</u>
	QR	QR
<b>Financial assets</b>		
Cash and bank balances	<b>160,647,529</b>	97,156,702
Due from customers	<b>4,187,834</b>	1,101,948
Available for sale investments	<b>2,787,882</b>	4,549,239
<b>Financial liabilities</b>		
Due to customers	<b>127,849,658</b>	61,498,263

**Market risk**

Market risk is the risk that changes in market prices, as equity prices will affect the Group’s income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

An increase or decrease of 10% in market value of the Group’s available-for-sale investments is expected to result in an increase or decrease of QR. 278,788 in the assets and equity of the Group.

**Liquidity risk management**

Liquidity risk is the risk that the Group will be unable to meet its liabilities and commitments when they fall due. Due to the nature of operations, management is of the opinion that the Group’s exposure to liquidity risk is minimal. All financial liabilities are due within one year.

**Fair value of financial instruments**

The fair value of financial instruments traded in active markets (such as available for sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. The management is of opinion that the fair value of such financial instruments approximates its nominal value.



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**23. COMMITMENTS AND CONTINGENT LIABILITIES**

The Group had the following contingent liabilities outstanding at December 31:

	<u>2010</u>	<u>2009</u>
	QR	QR
Letters of guarantee	<u><u>60,000,000</u></u>	<u><u>52,500,000</u></u>

**24. SEGMENT ANALYSIS**

The Company operates in a main business segment that is cash and other investments and managing the subsidiaries. It operates only in Qatar. The subsidiary currently operates in one business segment, financial brokerage. Assets, liabilities and results of operations in respect of the 2 segments are separately reflected in the accompanying financial statements. The Group operates only in the State of Qatar.

**25. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform to the current year's presentation.